Ship Supply Industry in Spain and the Canary Islands: Challenges and Opportunities

ARMAR'S Alex Trincado spoke of the challenges and opportunities for the ship supply industry in Spain and the Canary Islands, highlighting the need for sustainability, compliance and operational transformation.

With the maritime industry under increasing pressure to adopt eco-friendly practices, Trincado said that ship suppliers in Spain and the Canary Islands can seize opportunities in sustainability by diversifying their product portfolios. In particular he said that they can introduce sustainable alternatives to traditional plastic bottled drinking water, such as filtering machines and onboard bricks.

Meanwhile, maintaining compliance with national and international regulations is crucial. He added that companies in the ship supply sector must demonstrate a clear commitment to ethical and legal standards. Obtaining certifications like UNE19601, ISO37001 ANTI-BRIBERY, and ISO37301 can bolster their credibility and trustworthiness.

Finally, he highlighted how the ship supply industry undergoing a transformation from being mere traders to becoming logistics operators. This shift is driven by advancements in information availability and flow. He added that market trends are pushing for consolidation, and specialisation in the last mile is adding value to the industry. Challenges in this transformation, he said, include the adoption of technologies like blockchain, Warehouse Management Systems (WMS), traceability, and process optimisation.



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ALEX TRINCADO General Manager CARMAR

### Key Figures in the Spanish Ship Supply Industry:



#### SPANISH PORTS:

Spain boasts a network of 28 state-owned ports, facilitating extensive maritime activities.

# VESSELS IN SPANISH PORTS (2022):

A staggering 157,100 vessels called at these ports in 2022, with a total tonnage of 2.489.508K GT.



# VESSELS IN CANARY ISLANDS (2022):

In 2022, 28,700 vessels called at Canary Island ports, accounting for 18.26% of all ship callings in Spain.



#### **CANARY ISLANDS PORTS:**

The Canary Islands are home to two state-owned ports, strategically positioned as the last European port of delivery on the way to West Africa.